

Entrepreneurship Development Cell, MBU | Date: 22<sup>nd</sup> to 26<sup>th</sup> August, 2022

**A FIVE DAY PROGRAM**

On

**"HOW TO BUILD A STARTUP?"**

**Course Objective:** The objective of the "How to Build a Startup" course was to equip aspiring entrepreneurs with the knowledge, skills, and practical tools necessary to navigate the complex and dynamic startup landscape. The course aimed to provide a comprehensive understanding of the key concepts and strategies involved in every stage of the startup journey, from ideation and validation to product development, marketing, funding, legal considerations, operations, scaling, and potential exit strategies. By the end of the course, participants were expected to have a solid foundation in startup fundamentals, enabling them to confidently pursue their entrepreneurial aspirations and increase their chances of building a successful startup.

**Report**

A comprehensive 30-hour course on "How to build a startup?" was organized by Entrepreneurship Development Cell of MBU, from **22<sup>nd</sup> August to 26<sup>th</sup> August 2022**. The course is designed to equip aspiring entrepreneurs with the essential knowledge, skills, and strategies necessary to navigate the challenging journey of launching and scaling a successful startup. Covering key topics and practical exercises, this course empowers participants with the tools and insights needed to turn their innovative ideas into thriving businesses.

<b>22.08.2022 - Introduction and Ideation</b>		
<b>Timings</b>	<b>Topic</b>	<b>Name of the Resource Person</b>
09.30 AM to 10.30 AM	Course overview and introductions	<b>Dr. B. Vishnu Vardhana Naidu,</b> Convener of the program, Coordinator - ED Cell & Innovation Ambassador
10.30 AM to 11.30 AM	Understanding the startup ecosystem	<b>Dr. B. Vishnu Vardhana Naidu,</b> Convener of the program, Coordinator - ED Cell & Innovation Ambassador
11.45 AM to 12.45 PM	Identifying and validating startup ideas	<b>Dr. N. Gurunadha Naidu</b> Professor (School of Commerce & Management), MBU
02.00 PM to 03.00 PM	Developing a business model canvas	<b>Dr. N. Padmaja</b> Professor of ECE, Coordinator, Innovation Cell - SVEC
03.00 PM to 04.00 PM	Conducting market research	<b>Prof. S. Hemachandra,</b> Dean Accreditations, SoE - MBU
04.30 PM to 05.30 PM	Identifying and understanding the target audience	<b>Prof. S. Hemachandra,</b> Dean Accreditations, SoE - MBU

**22.08.2022:** Initially, the introductory session on Entrepreneurship unfolded the vital aspects such as entrepreneurial mindset and characteristics of successful entrepreneurs, and benefits and challenges of starting a business. The session further deliberated on identifying the personal motivation, and addressing the goals of one's startup. Eventually, the subsequent sessions on Ideation and Opportunity Assessment highlighted the techniques for generating innovative business ideas, evaluating market opportunities and conduction of market research. Also, Assessing the viability and potential of business ideas through analysis and validation were explicated in detail.

<b>23.08.2022 - Product Development and MVP</b>		
<b>Timings</b>	<b>Topic</b>	<b>Name of the Resource Person</b>
09.30 AM to 10.30 AM	Creating user personas and customer journey mapping	<b>Mr. M. Narayana Swamy,</b> Director, Engineers Gate Academy
10.30 AM to 11.30 AM	Designing and conducting customer interviews	<b>Mr. M. Narayana Swamy,</b> Director, Engineers Gate Academy
11.45 AM to 12.45 PM	Defining product requirements	<b>Mr. C Ravindra Murthy</b> Tech. Guru, AICTE IDEA Lab, SVEC
02.00 PM to 03.00 PM	Agile and lean product development methodologies	<b>Mr. C Ravindra Murthy</b> Tech. Guru, AICTE IDEA Lab, SVEC
03.00 PM to 04.00 PM	Building an MVP (Minimum Viable Product)	<b>Dr. J. Avanija</b> Professor of CSE, MBU & Innovation Ambassador
04.30 PM to 05.30 PM	Testing and iterating the MVP	<b>Dr. J. Avanija</b> Professor of CSE, MBU & Innovation Ambassador

**23.08.2022:** Participants delved into the product development process and learned techniques for defining product requirements. Agile and lean product development methodologies were introduced, emphasizing iterative and customer-centric approaches. Strategies for building a Minimum Viable Product (MVP) were explored, including identifying core features and designing user-friendly experiences.

<b>24.08.2022 - Marketing and Growth Strategies</b>		
<b>Timings</b>	<b>Topic</b>	<b>Name of the Resource Person</b>
09.30 AM to 10.30 AM	Introduction to marketing strategies for startups	<b>Dr. N. Gurunadha Naidu</b> Professor (School of Commerce & Management), MBU
10.30 AM to 11.30 AM	Content marketing and social media strategies	<b>Dr. N. Gurunadha Naidu</b> Professor (School of Commerce & Management), MBU
11.45 AM to 12.45 PM	Search engine optimization (SEO) basics	<b>Dr. D. Sudharshan Murthy</b> Professor (School of Commerce & Management), MBU
02.00 PM to 03.00 PM	Growth hacking techniques	<b>Dr. D. Sudharshan Murthy</b> Professor (School of Commerce & Management), MBU

03.00 PM to 04.00 PM	Introduction to startup funding options	<b>Dr. N. Padmaja</b> Professor of ECE, Coordinator, Innovation Cell - SVEC
04.30 PM to 05.30 PM	Preparing a pitch deck and elevator pitch	<b>Dr. B. Vishnu Vardhana Naidu,</b> Convener of the program, Coordinator - ED Cell & Innovation Ambassador

**24.08.2022:** Developing effective marketing & growth strategies to reach target customers was another important aspect covered in these sessions. Participants learned about leveraging digital marketing channels, including social media and content marketing, to effectively promote their products or services. Growth hacking techniques were explored, focusing on low-cost and innovative methods for rapid user acquisition and engagement. Participants were guided on preparing effective pitch decks and elevator pitches to attract potential investors. The day concluded with discussions on creating marketing and growth plans tailored to individual startup goals.

<b>25.08.2022 - Funding, Legal, and Operations</b>		
<b>Timings</b>	<b>Topic</b>	<b>Name of the Resource Person</b>
09.30 AM to 10.30 AM	Financial modeling and forecasting *	<b>Dr. K. B. Sachidananda</b> Tech Guru, AICTE IDEA Lab, SVEC & Innovation Ambassador
10.30 AM to 11.30 AM	Bootstrapping and managing startup finances	<b>Dr. T. V. S. Gowtham Prasad,</b> Tech Guru, AICTE IDEA Lab, SVEC
11.45 AM to 12.45 PM	Setting up a legal structure for your startup	<b>Dr. K Khaja Baseer,</b> Professor of IT, MBU & Coordinator, IPR Cell - MBU
02.00 PM to 03.00 PM	Intellectual property protection	<b>Dr. K Khaja Baseer,</b> Professor of IT, MBU & Coordinator, IPR Cell - MBU
03.00 PM to 04.00 PM	Hiring and team building	<b>Dr.Sandeep P. Patil,</b> Director India Office at RWTH International Academy
04.30 PM to 05.30 PM	Managing day-to-day operations	<b>Dr.Sandeep P. Patil,</b> Director India Office at RWTH International Academy

**25.08.2022:** Financial modeling and forecasting techniques were taught, enabling participants to develop realistic financial projections. Legal considerations, such as choosing a legal structure for the startup and protecting intellectual property, were explored. Hiring and team-building strategies were shared, including recruitment methods and building a strong company culture. Participants gained insights into managing day-to-day operations efficiently through effective processes and tools.



26.08.2022 - Scaling and Wrap-up		
Timings	Topic	Name of the Resource Person
09.30 AM to 10.30 AM	Strategies for scaling your startup	<b>Dr. N. Padmaja</b> Professor of ECE, Coordinator, Innovation Cell - SVEC
10.30 AM to 11.30 AM	Fundraising for growth	<b>Dr. K.B. Sachidananda</b> Tech Guru, AICTE IDEA Lab, SVEC & Innovation Ambassador
11.45 AM to 12.45 PM	Building a strong team and company culture	<b>Dr. V. Vijaya Kishore</b> Professor of ECE, MBU & Innovation Ambassador
02.00 PM to 03.00 PM	Exit strategies and acquisitions	<b>Dr. V. Vijaya Kishore</b> Professor of ECE, MBU & Innovation Ambassador
03.00 PM to 04.00 PM	Reviewing key takeaways	<b>Dr. B. Vishnu Vardhana Naidu,</b> Convener of the program, Coordinator - ED Cell & Innovation Ambassador
04.30 PM to 05.30 PM	Open Q&A session, addressing specific concerns or topics of interest	<b>Dr. B. Vishnu Vardhana Naidu,</b> Convener of the program, Coordinator - ED Cell & Innovation Ambassador

**26.08.2023:** Strategies for scaling a startup were discussed, including expanding the customer base, entering new markets, and exploring strategic partnerships. Fundraising techniques for growth were explored, highlighting the key aspects of pitching to investors and securing funding rounds. The importance of building a strong team and nurturing a positive company culture for sustainable growth was emphasized.

Overall the "How to Build a Startup" course provided a well-rounded education on the essential aspects of starting and growing a successful business. Participants gained comprehensive understanding practical skills in idea validation, product development, marketing, funding, legal considerations, operations, scaling, and exit strategies. The interactive nature of the course, including exercises, discussions, and Q&A sessions, ensured active engagement and enhanced learning outcomes. A total of **465 students** from ECE & CSE (CS) were participated in this program.

*[Signature]*  
 COORDINATOR  
 Entrepreneurship Development Cell  
 MOHAN BABU UNIVERSITY  
 Sree Sainath Nagar,  
 A.Rangampet,  
 TIRUPATI, 517 102



**Photographs of the event**



**Dr. B M. Satish**, Dean School of Engineering inaugurating the program



**Mr. M. Narayana Swamy**, Director, Engineers Gate Academy, India, delivering one of the session in the program





**Dr. Sandeep P. Patil**, Director India Office at RWTH International Academy, briefing on "Hiring and team building" during the session



Students attended the program

  
**COORDINATOR**  
Entrepreneurship Development Cell  
**MOHAN BABU UNIVERSITY**  
Sree Sainath Nagar, A.Rangampet  
**TIRUPATI - 517 102**



## "HOW TO BUILD A STARTUP?"

(22.08.2022 – 26.08.2022)

### Students Attended

S. No	Roll No.	Name of the Student	Year	Branch
1	22102A020001	ADDANKI MANU SAI	CSE - CS	1st year
2	22102A020002	ANANGI NAGAMANI	CSE - CS	1st year
3	22102A020003	APTHIRI VYSHNAVI	CSE - CS	1st year
4	22102A020004	BALAPOGU SIVA KUMAR	CSE - CS	1st year
5	22102A020005	BALUSUPATI DAKSHINAMURTHY	CSE - CS	1st year
6	22102A020020	GOKARAJU VASAVI	CSE - CS	1st year
7	22102A020021	GOLI YESWANTH	CSE - CS	1st year
8	22102A020022	GORIPARTHI NAGESWARA RAO	CSE - CS	1st year
9	22102A020023	GUNDLURU RAJESH	CSE - CS	1st year
10	22102A020024	JAYA NAGA MOULIKREDDY	CSE - CS	1st year
11	22102A020025	KADIYALA AKSHAY KUMAR	CSE - CS	1st year
12	22102A020026	KAGITHA NAGA VENKATA SAI RAM	CSE - CS	1st year
13	22102A020027	KALANGIRI KAVYA	CSE - CS	1st year
14	22102A020028	KANDULA SAI VISHNU VARDHAN REDDY	CSE - CS	1st year
15	22102A020033	KOGILI LAKSHMI MURARI	CSE - CS	1st year
16	22102A020034	KOPPALA NAVEEN KUMAR	CSE - CS	1st year
17	22102A020035	KOVVURU RAVI CHANDRA	CSE - CS	1st year
18	22102A020036	KUMMARA MADHURI LATHA	CSE - CS	1st year
19	22102A020037	LAKSHMI HARIKA MEDA	CSE - CS	1st year
20	22102A020042	NARNE VENKATA SAMPATH KUMAR	CSE - CS	1st year
21	22102A020044	PABBARAJU VENKATA SESA SAI MANOJ	CSE - CS	1st year
22	22102A020047	PEDDI REDDY SAI HARSHITHA REDDY	CSE - CS	1st year
23	22102A020051	RAMAGOWNI JAYA SAI SIRI	CSE - CS	1st year
24	22102A020055	THOVI SAI DEEPIKA	CSE - CS	1st year
25	22102A020059	YARRAMREDDY SRI PUJITHA	CSE - CS	1st year
26	21121A3701	A RAVI THEJA	CSE - CS	1st year
27	21121A3703	ANNEBOINA VARDHINI	CSE - CS	2nd year
28	21121A3705	BANDI VASU	CSE - CS	2nd year
29	21121A3707	BUKKE SAI SANTHOSH NAIK	CSE - CS	2nd year
30	21121A3710	DADI REDDY LOHITH KUMAR REDDY	CSE - CS	2nd year
31	21121A3712	DARLA SNEHA LATHA	CSE - CS	2nd year
32	21121A3713	DASARI VENKATA JAIYESH	CSE - CS	2nd year
33	21121A3715	DUNGAVATH SRIDHARNAIK	CSE - CS	2nd year
34	21121A3716	DUVVURU MUNI YASWANTH	CSE - CS	2nd year
35	21121A3718	GANGINENI CHARMI	CSE - CS	2nd year
36	21121A3719	GEDI VENKATA DURGA PRASAD	CSE - CS	2nd year
37	21121A3721	GUTTAPALEM REDDY HARIKA	CSE - CS	2nd year



38	21121A3722	JILLELLA KARTHEEK	CSE - CS	2nd year
39	21121A3726	KOGARA KRUTHIKA	CSE - CS	2nd year
40	21121A3728	KOTHURU REDDY PRANEETH	CSE - CS	2nd year
41	21121A3730	KURAPATI AKHILA VARSHA	CSE - CS	2nd year
42	21121A3734	MOLAGAVELLI FAYAZ	CSE - CS	2nd year
43	21121A3735	MORLA AVINASH	CSE - CS	2nd year
44	21121A3736	MUDIYAM NIKHILESH KRISHNA	CSE - CS	2nd year
45	21121A3738	NAMBETI MAHATHI	CSE - CS	2nd year
46	21121A3739	NANDIMANDALAM AKASH	CSE - CS	2nd year
47	21121A3740	PAIDIPATI JNYANA PRASOONA	CSE - CS	2nd year
48	21121A3751	SUNKARA ISWARYA	CSE - CS	2nd year
49	21121A3752	SURA VEERA SURYA NARAYANA REDDY	CSE - CS	2nd year
50	21121A3753	TARIGONDA LAHARI	CSE - CS	2nd year
51	21121A3758	VANGIPURAM ANIL KUMAR	CSE - CS	2nd year
52	21121A3762	YERRAGUNTALA KOHITHA	CSE - CS	2nd year
53	22125A3702	BODE SANDEEP REDDY	CSE - CS	2nd year
54	22125A3703	GANGAVARAM SANTHOSH KUMAR	CSE - CS	2nd year
55	22125A3705	KUPPAM PRUDEEP	CSE - CS	2nd year
56	22125A3707	MOHD AAQIB	CSE - CS	2nd year
57	22125A3708	P MADHAV CHOWDARY	CSE - CS	2nd year
58	22101A030001	ANAKALA HARSHITHA	ECE	1st year
59	22101A030004	BOYA SUBBA LIKITHA	ECE	1st year
60	22101A030005	BATHININAVYASREE	ECE	1st year
61	22101A030008	CHINTALA SATHISH BABU	ECE	1st year
62	22101A030010	ERUKUDINALA VAISHNAVI	ECE	1st year
63	22101A030012	GADDELA HARSHITHA BANU	ECE	1st year
64	22101A030017	KUTUPI REDDY LALITH	ECE	1st year
65	22101A030021	KALAVA JOSHITHA REDDY	ECE	1st year
66	22101A030023	KAMASANI CHINNI KRISHNA REDDY	ECE	1st year
67	22101A030024	KAMMA SHASHANK CHOWDARY	ECE	1st year
68	22101A030026	KANDULA SAI ROHITH REDDY	ECE	1st year
69	22101A030027	K BHANU PRAKASH NAIDU	ECE	1st year
70	22101A030028	KATIKA RAJA ALI	ECE	1st year
71	22101A030030	KUNTRAPAKAM PUNITH	ECE	1st year
72	22101A030031	KURAKULA OM SANTHI	ECE	1st year
73	22101A030032	M SAI KIRAN REDDY	ECE	1st year
74	22101A030034	MADITETI SHAIK SYEDBASHA	ECE	1st year
75	22101A030035	MAKAM GURU YOGESWAR	ECE	1st year
76	22101A030037	MUKTHAPURAM SRI VYSHNAVI	ECE	1st year
77	22101A030039	PALA AKASH	ECE	1st year
78	22101A030041	PARUCHURU KARTHIK	ECE	1st year
79	22101A030043	PUSALA HARSHA VARDHAN	ECE	1st year
80	22101A030045	REDDIPALLI LIKITHA	ECE	1st year
81	22101A030046	REKAPALLI VASUDEVA	ECE	1st year
82	22101A030047	SANDHU CHIRANJEEVI	ECE	1st year
83	22101A030048	SETTIPALLI MOKSHA YAGNA	ECE	1st year
84	22101A030050	SHAIK MOHAMMAD RABBANI	ECE	1st year
85	22101A030051	SOMISETTY PRANAY	ECE	1st year



86	22101A030059	A VAISHNAVI	ECE	1st year
87	22101A030060	ADIGOPULA PREM SAI	ECE	1st year
88	22101A030061	ANAKALA VENKATA DHANUSHA REDDY	ECE	1st year
89	22101A030065	BAISANI HEMANTH KUMAR	ECE	1st year
90	22101A030075	BILLURI RAKESH KUMAR REDDY	ECE	1st year
91	22101A030076	BOBBA CHARITHA	ECE	1st year
92	22101A030078	BONENI VENKATA SAI CHAITHANYA	ECE	1st year
93	22101A030080	CHEDARLA SUNIL KUMAR	ECE	1st year
94	22101A030082	CHELLUBOINA SAI PRASANTH	ECE	1st year
95	22101A030101	GAJULA VEDHANTH	ECE	1st year
96	22101A030136	KOMATIKUNTALA JHANSI	ECE	1st year
97	22101A030138	KOOSSETTY AMULYA ROYAL	ECE	1st year
98	22101A030140	KORRA VISHNUVARDHAN NAIK	ECE	1st year
99	22101A030142	KUMMARIPALLI THIRUMALA CHARI	ECE	1st year
100	22101A030144	KUNCHALA SURESH KUMAR	ECE	1st year
101	22101A030146	LENKA BHARGAV	ECE	1st year
102	22101A030148	MADANAPALLI VIKAS	ECE	1st year
103	22101A030150	MADUGUNDU SOMAPPA	ECE	1st year
104	22101A030152	MALLELA ABHISHEK	ECE	1st year
105	22101A030180	PELLAKURU VENKATESH	ECE	1st year
106	22101A030188	RAVULAPALLI PAVANI	ECE	1st year
107	22101A030190	SANA BALAKRISHNA	ECE	1st year
108	22101A030193	SHAIK IRFAN	ECE	1st year
109	22101A030194	SHAIK MAHAMMAD SAIF	ECE	1st year
110	22101A030196	SHAIK MOHAMMAD SAMEER	ECE	1st year
111	22101A030197	SHAIK SHIFA	ECE	1st year
112	22101A030200	TAMMARAPU CHINNA VENKAT	ECE	1st year
113	22101A030201	TANAMKONDA AKHIL	ECE	1st year
114	22101A030209	YALAMANCHILI KARTHIK	ECE	1st year
115	22101A030210	YARAGUTI SRIVALLI	ECE	1st year
116	22101A030211	YATHAM SRINIVAS	ECE	1st year
117	22101A030222	A VINOD KUMAR	ECE	1st year
301	20121A0402	SHAIK KHAJA MOINUDDIN	ECE	1st year
302	20121A0403	SHAIK MAHABOOB BASHA	ECE	2nd year
303	20121A0406	TIRUMALA VARSHINI	ECE	2nd year
304	20121A0407	VACHIMAPPA GARI THARUN	ECE	2nd year
305	20121A0408	VADDHI SUCHI	ECE	2nd year
306	20121A0411	VANAMALA SARATH YADAV	ECE	2nd year
307	20121A0418	VYDYAM TEJA VARDHAN	ECE	2nd year
255	20121A0467	GADI JAISINDH REDDY	ECE	2nd year
257	20121A04B6	KURAKULA EDIGA ESWAR GOUD	ECE	2nd year
258	20121A04C6	M VINODKUMAR REDDY	ECE	2nd year
259	20121A04G1	PALEM AKSHAYA	ECE	2nd year
260	20121A04M8	TAJUDDIN MOHAMMAD ASIF	ECE	2nd year
256	20121A04Q1	VINUKOLLU HIMA JANANI	ECE	2nd year
118	21121A0401	ACHUKATLA SHEIK AFREEN	ECE	2nd year
119	21121A0437	CHERUKURI SRINIVAS	ECE	2nd year
120	21121A0438	CHILLARA JAGADEESH	ECE	2nd year

121	21121A0439	CHINNAM SWETHA	ECE	2nd year
122	21121A0444	D DASTHAGIRI	ECE	2nd year
123	21121A0447	DASARI HEMANTHKUMAR	ECE	2nd year
124	21121A0454	E INDRA KUMAR	ECE	2nd year
125	21121A0457	G M HARINI	ECE	2nd year
126	21121A0459	G SUPRIYA	ECE	2nd year
127	21121A0460	GOLLA JAGADISHWAR	ECE	2nd year
128	21121A0461	GOPIREDDY RISHITHA	ECE	2nd year
129	21121A0463	GOUNIPALLI REDDY DEEPA SREE	ECE	2nd year
130	21121A0465	GUNJI VIKRAM	ECE	2nd year
131	21121A0468	HALAHARVI MANO PRIYA	ECE	2nd year
132	21121A0474	K SRINIVASULU	ECE	2nd year
133	21121A0475	K VINAY KUMAR	ECE	2nd year
134	21121A0476	KAKARAVADA MANIDEEP	ECE	2nd year
135	21121A0477	KALYANI BAI SUGALI	ECE	2nd year
136	21121A0479	KANALA Koushik REDDY	ECE	2nd year
137	21121A0481	KANDULA SRAVANI	ECE	2nd year
138	21121A0483	KAPU GIRISH KUMAR REDDY	ECE	2nd year
139	21121A0485	KARAMTHOTI MURALI NAIK	ECE	2nd year
140	21121A0486	KARUMURU THARAKESWAR	ECE	2nd year
141	21121A0487	KAVUTURI HEMALATHA	ECE	2nd year
142	21121A0489	KODIVENDLA NALLAPPA	ECE	2nd year
143	21121A0490	KOILAGUNDLA SAI KUMAR	ECE	2nd year
144	21121A0491	KOILAKONDA DIVYA LAKSHMI	ECE	2nd year
145	21121A0497	KOTTAPALLI HARITHA	ECE	2nd year
146	21121A0498	KUDUMULA HARSHA VARDHAN	ECE	2nd year
147	21121A04A0	KURUBA MEGHANA	ECE	2nd year
148	21121A04A2	L RAMYA	ECE	2nd year
149	21121A04A3	LADDAGIRI SAI CHAITHANYA	ECE	2nd year
150	21121A04A4	LEKANNA GARI LAVANYA	ECE	2nd year
151	21121A04A5	MACHAGARI GANESH REDDY	ECE	2nd year
152	21121A04A6	MADAKA URMILA	ECE	2nd year
153	21121A04A7	MADAPURAM VANAJA	ECE	2nd year
154	21121A04A9	MADDIBOINA NAGALAVANYA	ECE	2nd year
155	21121A04B0	MADDIGIRI NAGENDRA	ECE	2nd year
156	21121A04B1	MADDIRALA PREETHIKA	ECE	2nd year
157	21121A04B2	MAJJARI ANAND KUMAR	ECE	2nd year
158	21121A04B3	MAJJARI SUGUNA	ECE	2nd year
159	21121A04B4	MALEPATI SANTHOSH KUMAR	ECE	2nd year
160	21121A04B5	MANDAPATI DHANUSH YADAV	ECE	2nd year
161	21121A04B6	MANGALA KUMAR SAI	ECE	2nd year
162	21121A04B8	MANTHU SUKRUTHA	ECE	2nd year
163	21121A04C0	MARUPUDI ANIL	ECE	2nd year
164	21121A04C1	MEKALA KULLAYAPPA	ECE	2nd year
165	21121A04C2	MOHAMMAD THOUSHIF AHAMED	ECE	2nd year
166	21121A04C3	MOODE PAVAN KUMAR NAIK	ECE	2nd year
167	21121A04C4	MOOLI PUJITHA	ECE	2nd year
168	21121A04C5	MUKTHAPURAM MANASA	ECE	2nd year



169	21121A04C6	MUNNA NAVEEN	ECE	2nd year
170	21121A04C7	NAGENDLA VENKATA VIGNESH	ECE	2nd year
171	21121A04C8	NALLACHERUVU NANDAVARDHAN	ECE	2nd year
172	21121A04C9	NARAHARI MAHENDRA KUMAR	ECE	2nd year
173	21121A04D0	NARAMOYANI MUNIKRISHNA	ECE	2nd year
174	21121A04D1	NARU SAI BHAGYA LAKSHMI	ECE	2nd year
175	21121A04D2	NEKARAKANTI MADHAVAN	ECE	2nd year
176	21121A04D3	NELAKOTI SIVA	ECE	2nd year
177	21121A04D4	NELATURU SIREESHA	ECE	2nd year
178	21121A04D5	NELLIPUDI SUKESH	ECE	2nd year
179	21121A04D6	NICHENAMETLA THRISHA	ECE	2nd year
180	21121A04D7	NILLA DEEPAK	ECE	2nd year
181	21121A04D8	NUKALA VAMSI KRISHNA	ECE	2nd year
182	21121A04D9	OGETI SUDHARANI	ECE	2nd year
183	21121A04E0	OKILI NAVEEN KUMAR REDDY	ECE	2nd year
184	21121A04E1	PACHARI VENKATA PRANAV KUMAR	ECE	2nd year
185	21121A04E2	PAKALA REDDY VANDANA	ECE	2nd year
186	21121A04E3	PALEM RAMYA LAKSHMI	ECE	2nd year
187	21121A04E4	PALETI APARNA	ECE	2nd year
188	21121A04E5	PALUKURU HIMA BINDU	ECE	2nd year
189	21121A04E6	PAMANJI SILPA	ECE	2nd year
190	21121A04E7	PAPANABOINA VIJAY	ECE	2nd year
191	21121A04E8	PARATHU ESWAR SAI	ECE	2nd year
192	21121A04E9	PASALA BHARATHA SIMHA REDDY	ECE	2nd year
193	21121A04F0	PASUPULETI REDDY KUMAR	ECE	2nd year
194	21121A04F1	PEDDAMALLU SRI HARSHA REDDY	ECE	2nd year
195	21121A04F2	PETLA SAI THARUN	ECE	2nd year
196	21121A04F3	POLTURU PARAMESH	ECE	2nd year
197	21121A04F4	PONKALA PRIYANKA	ECE	2nd year
198	21121A04F5	PONKAM ROSHITHA	ECE	2nd year
199	21121A04F6	POTHULA BHARGAVI	ECE	2nd year
200	21121A04F7	PUJARI ADARSH	ECE	2nd year
201	21121A04F9	PUJARI RENUKA	ECE	2nd year
202	21121A04G1	R SAI BHARGAV	ECE	2nd year
203	21121A04G3	RAGA HARITHA	ECE	2nd year
204	21121A04G4	RAMIREDDYPALLI SATYA PRAKASH	ECE	2nd year
205	21121A04G5	RAVURI ABHINAYA	ECE	2nd year
206	21121A04G6	REBBA DIVYAMSHINI	ECE	2nd year
207	21121A04G7	S SREEDHAR	ECE	2nd year
208	21121A04G8	SAGILI KAVYA	ECE	2nd year
209	21121A04G9	SATHANI VENKATA SAI HEMANTH KUMAR REDDY	ECE	2nd year
210	21121A04H0	SETTIPALLI PRATHYUSHA	ECE	2nd year
211	21121A04H1	SHAIK AFRIN	ECE	2nd year
212	21121A04H2	SHAIK ALISHA	ECE	2nd year
213	21121A04H3	SHAIK ARSHIA	ECE	2nd year
214	21121A04H4	SHAIK MAHIR HUSSAIN	ECE	2nd year
215	21121A04H5	SHAIK NAFISA	ECE	2nd year
216	21121A04H6	SHAIK NAZMA	ECE	2nd year

217	21121A04H7	SHAIK PAKKIR AHAMMAD JANNATH HUSSAIN	ECE	2nd year
218	21121A04H8	SHAIK TAHIR BASHA	ECE	2nd year
219	21121A04H9	SIDDANI LIKHITHA	ECE	2nd year
220	21121A04J0	SIDDAVATAM LAKSHMI NEERAJA	ECE	2nd year
221	21121A04J1	SILIVERI MEENAKSHI	ECE	2nd year
222	21121A04J2	SREERAMULA CHANDANA	ECE	2nd year
223	21121A04J3	SUGALI THARUN	ECE	2nd year
224	21121A04J4	SYED SADIQ ALI	ECE	2nd year
225	21121A04J5	TALARI GOVARDHAN	ECE	2nd year
226	21121A04J6	TALARI MANISHA	ECE	2nd year
227	21121A04J7	THALARI BALAJI	ECE	2nd year
228	21121A04J8	THAMBI HARISH	ECE	2nd year
229	21121A04J9	THATHIREDDY VENKATA KISHORE	ECE	2nd year
230	21121A04K0	THATI VINEETH YADAV	ECE	2nd year
231	21121A04K1	THIMMASAMUDRAM HARI BABU VAMSI	ECE	2nd year
232	21121A04K2	THIRUGUDU SHIVA KUMAR YADAV	ECE	2nd year
233	21121A04K3	THUMMURU UDHAY KUMAR	ECE	2nd year
234	21121A04K4	THUNUGUNTA YASWANTH	ECE	2nd year
235	21121A04K5	TIPPIREDDY VENU	ECE	2nd year
236	21121A04K6	TIRAKACHURI VENKATA NAGA NAVYA SREE	ECE	2nd year
237	21121A04K7	UDATHA DEEPIKA	ECE	2nd year
238	21121A04K8	UPPU LOKESH	ECE	2nd year
239	21121A04K9	V M SIDDESWARA	ECE	2nd year
240	21121A04L0	V MOHAN KRISHNA	ECE	2nd year
241	21121A04L1	VADLA SAI KRISHNA	ECE	2nd year
242	21121A04L2	VAMA NARENDRA	ECE	2nd year
243	21121A04L3	VANGALA POOJITHA	ECE	2nd year
244	21121A04L4	VASAMSETTI LEELA NEERAJ	ECE	2nd year
245	21121A04L5	VEERAMREDDY VARUN REDDY	ECE	2nd year
246	21121A04L6	VIDADALA ANIL KUMAR REDDY	ECE	2nd year
247	21121A04L7	VORUGANTI RUSHITHA	ECE	2nd year
248	21121A04L8	Y AKHIL	ECE	2nd year
249	21121A04L9	YADDULA TEJADEEP REDDY	ECE	2nd year
250	21121A04M0	YALUGU BHARATH	ECE	2nd year
251	21121A04M1	YAMASANI YUGANDHAR REDDY	ECE	2nd year
252	21121A04M2	YAPARLA SREE LAKSHMI	ECE	2nd year
253	21121A04M3	YELEM SAI DEXIT VENKATA KRISHNA	ECE	2nd year
254	21121A04M4	TAMIDEPATI VENKATA VINDYA SAI	ECE	2nd year
261	22125A0401	AKA DHANESH	ECE	2nd year
262	22125A0402	APPOLLU HARSHA WARDHAN REDDY	ECE	2nd year
263	22125A0403	AVULA ADITHYA BABU	ECE	2nd year
264	22125A0404	BANDARU VENKATA DINESH KUMAR	ECE	2nd year
265	22125A0405	BELAGALLU BASAVARAJ	ECE	2nd year
266	22125A0406	BILLU NIKHITHA	ECE	2nd year
267	22125A0407	BOYA UDAYASREE	ECE	2nd year
268	22125A0408	BOYA YERRISWAMY	ECE	2nd year
269	22125A0409	DASANNA GARI SUSMITHA	ECE	2nd year
270	22125A0410	DASARI VEERA DILEEP YADAV	ECE	2nd year



271	22125A0411	DEGASIKSHI GUNA	ECE	2nd year
272	22125A0412	DINNIPATI SHARVANI	ECE	2nd year
273	22125A0413	GEEPALYAM TEJ THARUN	ECE	2nd year
274	22125A0414	GODULA LOHITH REDDY	ECE	2nd year
275	22125A0415	GORUVA VARDHAN BABU	ECE	2nd year
276	22125A0416	GUDURU VAMSI KRISHNA	ECE	2nd year
277	22125A0417	JINKA MUNI SAI YATEESH	ECE	2nd year
278	22125A0418	KANUMURI HEMALATHA	ECE	2nd year
279	22125A0419	KAVARAKUNTALA VENKATA REDDY PRAKASH	ECE	2nd year
280	22125A0421	KOTTAM JAGADESH	ECE	2nd year
281	22125A0423	MALIGI MAHESWAR REDDY	ECE	2nd year
282	22125A0424	MALLELA SNEHITHA	ECE	2nd year
283	22125A0425	MANCHINEELA MADHURI	ECE	2nd year
284	22125A0426	MAYANA SAIF ALI KHAN	ECE	2nd year
285	22125A0427	MORLA MANJU BHARGAVI	ECE	2nd year
286	22125A0428	NAGELLA BHAVANA	ECE	2nd year
287	22125A0429	NALLURI RUSHITHA	ECE	2nd year
288	22125A0430	PALLAM SUPRIYA	ECE	2nd year
289	22125A0431	PARAPU KARTHIK	ECE	2nd year
290	22125A0433	PEDDITI ERIC LAZARUS DAVID SON	ECE	2nd year
291	22125A0435	PENUJURI RAMA PRABHAS	ECE	2nd year
292	22125A0437	POOJARI SRUJANA	ECE	2nd year
293	22125A0438	POTHANNAGOWDGARI SRAVANI	ECE	2nd year
294	22125A0440	PUTLURU SRAVAN KUMAR	ECE	2nd year
295	22125A0441	RACHARLA SIVA RAM GUPTA	ECE	2nd year
296	22125A0443	RAGALA VENKATA NARASIMHA PRASAD	ECE	2nd year
297	22125A0444	SADU VENKATA SAI JAGADEESH	ECE	2nd year
298	22125A0445	SATRAPU SAI KUMAR	ECE	2nd year
299	22125A0447	SEELAM SAI CHARAN KUMAR REDDY	ECE	2nd year
300	22125A0449	SHAIK GAYAZ	ECE	2nd year
308	20121A0419	A L KEERTHI VISHNU VARDHAN	ECE	3rd year
309	20121A0421	ADIANDHRA NANDINI	ECE	3rd year
310	20121A0426	ALPURI VEDA VYAS	ECE	3rd year
311	20121A0427	ALVAKONDA SRI HARINI	ECE	3rd year
312	20121A0428	ANGERI CHETHAN KUMAR REDDY	ECE	3rd year
313	20121A0439	ANGERU PAVAN KUMAR	ECE	3rd year
314	20121A0444	ANNAREDDY VINAY KUMAR REDDY	ECE	3rd year
315	20121A0448	AVVARU GNANA MANI DEEPAK	ECE	3rd year
316	20121A0449	B NIKHITHA	ECE	3rd year
317	20121A0450	BABAIAHGARI HEMANTH REDDY	ECE	3rd year
318	20121A0453	BALA SUBRAMANI DHANYA SREE	ECE	3rd year
319	20121A0454	BANDARU PAVAN VIKAS	ECE	3rd year
320	20121A0455	BANDARU UDAY NADISH	ECE	3rd year
321	20121A0456	BANDI PAVITHRA	ECE	3rd year
322	20121A0470	BANDI SHIREESHA	ECE	3rd year
323	20121A0471	BANGE BHAWANE	ECE	3rd year
324	20121A0472	BATHULA SURENDRA BABU	ECE	3rd year
325	20121A0474	BAVANI AKSHAY	ECE	3rd year

326	20121A0475	BAYAPUREDDY LAKSMIREDDY GARI NANDA DEVI	ECE	3rd year
327	20121A0476	BHEEMANENI UMA MAHESWARA CHOWDARY	ECE	3rd year
328	20121A0482	BINGI SATHWIKA	ECE	3rd year
329	20121A0483	BITRA SINDHU	ECE	3rd year
330	20121A0484	BOLA PRAVEEN	ECE	3rd year
331	20121A0486	BONALA RAJESH	ECE	3rd year
332	20121A0493	BOYAPATI KARTHIK	ECE	3rd year
333	20121A0494	BUKKE NANDINI	ECE	3rd year
334	20121A0495	BURADA PAVAN KUMAR	ECE	3rd year
335	20121A0497	BUSETTY MUNI SAI VIVEK	ECE	3rd year
336	20121A0498	BUSIREDDYPARVATHAMMAGARI SREEKANTH REDDY	ECE	3rd year
337	20121A0499	BYREDDY UDAY KIRAN REDDY	ECE	3rd year
338	20121A04A0	C H BHAVYA	ECE	3rd year
339	20121A04A1	CHAGALETI SRINATHREDDY	ECE	3rd year
340	20121A04A7	CHALAM HARRSHA PRAKHYAT	ECE	3rd year
341	20121A04A8	CHAMANTHIPURAM MOUNIKA	ECE	3rd year
342	20121A04A9	CHANDA SURYA VAMSI	ECE	3rd year
343	20121A04B0	CHANDRAGIRI ABHIRAM	ECE	3rd year
344	20121A04B3	CHANDRAGIRI PRANATHI	ECE	3rd year
345	20121A04B4	CHAPATI RAGHAVENDRA REDDY	ECE	3rd year
346	20121A04B5	CHAPATI VENKATA SRIKANTH REDDY	ECE	3rd year
347	20121A04B7	CHAPPIDI AKHILA	ECE	3rd year
348	20121A04B8	CHENNUR BALA SAI TEJA	ECE	3rd year
349	20121A04B9	CHIGICHERLA VINAY REDDY	ECE	3rd year
350	20121A04C1	CHIGULLAREVU HEMA	ECE	3rd year
351	20121A04C2	CHILEKAMPALLI SASIDHAR REDDY	ECE	3rd year
352	20121A04C3	CHINNEM JYOTHIKA	ECE	3rd year
353	20121A04C4	CHINNEPALLI HARIKA	ECE	3rd year
354	20121A04C5	CHITRA CHARAN TEJA	ECE	3rd year
355	20121A04D0	CHITTIBOINA VEDUNATH	ECE	3rd year
356	20121A04D1	CHOPPA JEEVAN SAI REDDY	ECE	3rd year
357	20121A04D2	CHOWDAM ANILA	ECE	3rd year
358	20121A04D3	CHOWDAM HARSHADEEP	ECE	3rd year
359	20121A04D5	DAMATHOTTI VINAYKARTHIK	ECE	3rd year
360	20121A04D6	DASARI PREMKUMAR	ECE	3rd year
361	20121A04D7	DEVARLA SAI JAHNAVI	ECE	3rd year
362	20121A04E2	DHARMAVARAM SOHIL BASHA	ECE	3rd year
363	20121A04E3	DOMMARAJU VENKATA SAI PREETHAM	ECE	3rd year
364	20121A04E4	DOSAPATI UDAY BHASKAR	ECE	3rd year
365	20121A04E8	DUDDI VAMSI	ECE	3rd year
366	20121A04E9	DUDEKONDA UPENDRA	ECE	3rd year
367	20121A04F0	DULLA YASWANTH REDDY	ECE	3rd year
368	20121A04F2	EDIGA HARISH	ECE	3rd year
369	20121A04F3	EDURU DEEKSHITH	ECE	3rd year
370	20121A04F4	EDURU JOEL VITTAN	ECE	3rd year
371	20121A04F6	ENTURI VENKATA SAINATH CHOWDARY	ECE	3rd year
372	20121A04F7	G SRI VENKAT	ECE	3rd year
373	20121A04F9	GADDAPARA SRINU	ECE	3rd year



374	20121A04G0	GAJULA JAGADEESWAR	ECE	3rd year
375	20121A04G3	GALI HARIPRIYA	ECE	3rd year
376	20121A04G5	GANDLA SURYA PRANAY	ECE	3rd year
377	20121A04G7	GANDLURU SANDEEP	ECE	3rd year
378	20121A04G9	GANJI HEMA PADMINI	ECE	3rd year
379	20121A04H0	GOLLA BHASKAR	ECE	3rd year
380	20121A04H1	GOUSAMMAGARI KHALEEL BASHA	ECE	3rd year
381	20121A04H2	GRANDHAMANENI PAVAN KUMAR	ECE	3rd year
382	20121A04H4	GUDAPATI ANIL	ECE	3rd year
383	20121A04H5	GUDURU AJAY KUMAR REDDY	ECE	3rd year
384	20121A04H6	GUMMA ANUSHA	ECE	3rd year
385	20121A04H7	GUNDAREDDY HARSHAVARDHAN REDDY	ECE	3rd year
386	20121A04H9	GUNIPUTI DHEERAJ	ECE	3rd year
387	20121A04J0	GUVVALA RAMA KRISHNA	ECE	3rd year
388	20121A04J1	HANUMANTHAKARI SAI SPANDANA	ECE	3rd year
389	20121A04J2	HUMNABAD YOGANANDA REDDY	ECE	3rd year
390	20121A04J4	ISIKELA SUDHARSHAN	ECE	3rd year
391	20121A04J5	JAKKALA RUJITH KUMAR	ECE	3rd year
392	20121A04J6	JAMMALAMADUGU VISHNU VARDHAN	ECE	3rd year
393	20121A04J7	JANAPATI GURU BABU	ECE	3rd year
394	20121A04J9	JANAPATI VENKATA SAI KRISHNA	ECE	3rd year
395	20121A04K0	JARAPALA TULASI PRASAD NAIK	ECE	3rd year
396	20121A04K1	JETTI MOUNIKA	ECE	3rd year
397	20121A04K3	K MOUNIKA	ECE	3rd year
398	20121A04K4	K SUJAN REDDY	ECE	3rd year
399	20121A04K5	KADIRI KIRAN KUMAR	ECE	3rd year
400	20121A04K7	KALAMBUR TEJASWINI	ECE	3rd year
401	20121A04K8	KALIKIRI NAGESWAR	ECE	3rd year
402	20121A04L0	KALIKIRI SAISREE	ECE	3rd year
403	20121A04L1	KALLURU SIVA JAYANTH REDDY	ECE	3rd year
404	20121A04L4	KALURI SAI JYOTHY	ECE	3rd year
405	20121A04L6	KAMARTHI TEJ ESWAR	ECE	3rd year
406	20121A04L8	KAMBAM MAHENDRA KUMAR REDDY	ECE	3rd year
407	20121A04L9	KAMINAHAL MATAM MANASA VEENA	ECE	3rd year
408	20121A04M0	KARNALA GEETHIKA	ECE	3rd year
409	20121A04M2	KENCHE VANDANA	ECE	3rd year
410	20121A04M3	KODATHALA TEJASWINI	ECE	3rd year
411	20121A04M4	KOGIRA LAVANYA	ECE	3rd year
412	20121A04M6	KOMPALA JAYA NIKHITHA	ECE	3rd year
413	20121A04M7	KONDREDDY SNEHA LATHA REDDY	ECE	3rd year
414	20121A04M9	KOTA SAHITHI	ECE	3rd year
415	20121A04N1	KUCHI HIMABINDU	ECE	3rd year
416	20121A04N2	KURAPATI SRINIVASULA REDDY	ECE	3rd year
417	20121A04N3	KURUBA SREENIVASULU	ECE	3rd year
418	20121A04N5	KURUGUNTA NITHIN SAI	ECE	3rd year
419	20121A04N6	KURUVA AKASH	ECE	3rd year
420	20121A04N7	KURUVA VIJAYALAKSHMI	ECE	3rd year
421	20121A04N9	L DIVYA	ECE	3rd year

422	20121A04P0	LENKA POOJITHA	ECE	3rd year
423	20121A04P1	LOHITH REDDY M	ECE	3rd year
424	20121A04P2	M SAI HARSHITHA	ECE	3rd year
425	20121A04P3	MACHINENI RITESH CHOWDARY	ECE	3rd year
426	20121A04P4	MADALA LASYA PRIYA	ECE	3rd year
427	20121A04P5	MADITHETI MAHAMMAD SHABIR	ECE	3rd year
428	20121A04P6	MAKAM VAMSHIKRISHNA PEERAYYA	ECE	3rd year
429	20121A04P7	MAMILLA SHARATH KUMAR REDDY	ECE	3rd year
430	20121A04Q7	MANDALA REDDY LINEESHA	ECE	3rd year
431	20121A04Q8	MANDAVA RAKESH	ECE	3rd year
432	21125A0401	MANGALA ANIL KUMAR	ECE	3rd year
433	21125A0402	MARUPUDI SANDHYA	ECE	3rd year
434	21125A0403	MARUVENI ROOPA	ECE	3rd year
435	21125A0404	MEKALA BHARATH KUMAR	ECE	3rd year
436	21125A0405	METI MOHAN CHANDU	ECE	3rd year
437	21125A0406	MOGASALA PAYANI SANDYA	ECE	3rd year
438	21125A0407	MUDE ESWAR THULASI NAIK	ECE	3rd year
439	21125A0408	N KRISHNA PRIYA	ECE	3rd year
440	21125A0409	NADIPENNAGARI CHAKRADHAR	ECE	3rd year
443	21121A0322	DEVANGA THARUN	ME	2nd year
445	21121A0329	G VISHNU	ME	2nd year
441	21121A0330	GAJULA VENKATESH	ME	2nd year
446	21121A0333	GUDURU VISHNUVARDHAN	ME	2nd year
444	21121A0337	GUMMADI GOVARDHAN REDDY	ME	2nd year
442	21121A0338	GUTTHI PAVAN CHAITHANYA	ME	2nd year
447	21121A0342	KADIMELLA RAMA THATHA GARI ANUSH VARMA	ME	2nd year
448	21121A0346	KODIDALA DILEEP	ME	2nd year
449	21121A0351	KURABA JAYAKRISHNA	ME	2nd year
450	21121A0352	KURICHETI SANTHI BABU	ME	2nd year
451	22125A0316	ERUVURI MOHAN	ME	2nd year
452	22125A0317	G R HARIKA	ME	2nd year
453	22125A0318	GOLLA BHARATH KUMAR	ME	2nd year
454	22125A0319	GOLLAPALLI MURARI	ME	2nd year
455	22125A0320	GORLA RAVI KANTH	ME	2nd year
457	21125A0312	GUTTA JAYANTH KUMAR	ME	3rd year
456	21125A0316	JUTURU RANI	ME	3rd year
458	21125A0322	MUKKU BHARATH KUMAR REDDY	ME	3rd year
459	21125A0325	PANUGANTI SOMASUNDAR	ME	3rd year
460	21125A0327	PASUPULETI NAGA SAI JAYANTH	ME	3rd year
461	21125A0332	RAMAVATH MOHAN NAIK	ME	3rd year
462	19121A0355	K VAMSI	ME	4th year
463	19121A0361	KENCHUGUNDU GOPAL	ME	4th year
464	19121A0364	KOMERI JANARDHAN	ME	4th year
465	19121A0366	KONDURU DILLI BABU	ME	4th year

  
 COORDINATOR  
 ENTREPRENEURSHIP DEVELOPMENT CELL  
 SRIE VIDYANIKETHAN ENGINEERING COLLEGE  
 (AUTONOMOUS)  
 SREE SAINATH NAGAR, A RANGAMPET  
 TIRUPATI-517 102





**MBU**  
MOHAN BABU  
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DREAM BELIEVE ACHIEVE

## MOHAN BABU UNIVERSITY

Sree Sainath Nagar, A. Rangampet - 517 102

### *Certificate of Appreciation*

THIS CERTIFICATE IS PRESENTED TO

Mr/Ms. **LAKSHMI HARIKA MEDA** bearing Roll No. **22102A020037** from **CSE - CS Department** for his active participation and Involvement during the One Week workshop on "**How to build a startup?**", organized by **Entrepreneurship Development Cell**, Mohan Babu University, A.Rangampet, Tirupati, during **22nd - 26th August 2022**.

**Dr. B Vishnu Vardhana Naidu**  
COORDINATOR, ED CELL, MBU

**Dr. B.M Sathish**  
DEAN SCHOOL OF ENGINEERING, MBU

COORDINATOR  
ENTREPRENEURSHIP DEVELOPMENT CELL  
SREE VIDYANIKETHAN ENGINEERING COLLEGE  
(AUTONOMOUS)  
SREE SAINATH NAGAR, A. RANGAMPET  
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